



Who Are We ?

WinWorld Trading has been managing procurement for customers for over 15 years. Our main office is located in the heart of the office furniture market in Foshan, China and in Taiwan.

We are a platform to source suppliers in many industries, including office furniture and specialized machinery. We collaborate with selected suppliers to provide our clients with customized products, parts, and materials.

WinWorld Trading provides in-depth market knowledge and technical expertise and we are driven to provide excellence in customer service.

We Deliver:

- Technical Expertise
- After sales
- Applied Knowledge
- Customer Satisfaction



SERVICES

Are you thinking of outsourcing your supplier contracts?

WinWorld Trading can manage that as well. When you decide to assign a commodity or commodities to us we handle all aspects of the relationship. We circulate contract pricing requests, negotiate supplier agreements, manage all administration and audit suppliers. Over time we evolve into your sourcing specialist for the applicable commodities. Our laboratory in China is equipped to provide testing and to ensure the quality of your orders.

OUR SERVICES

- Suppliers Sourcing
- Supplier Qualification Audit
- Procurement Management
- Quality Assurance
- Shipping and Logistics
- Business Trip Planning and Guiding
- Financial Services



SOURCING

Sourcing is a service in which we harness the skills of the supply industry to best optimize sustainable and competitive advantages for our customers. We partner with our clients to drive value creation by leveraging our mutual time, knowledge-base, sourcing experience, resources and tools.

Our process develops a secure and responsive supply base that is capable of providing quality, on-time delivery, low costs, current technology, flexibility and services our customers.

SUPPLIER QUALIFICATION AUDIT

Supplier Qualification Audit is an essential step in securing your supply chain when selecting new potential suppliers in China & Asia. This service guarantees you start manufacturing your goods at a legitimate supplier who can meet your requirements.

We will conduct an on-site evaluation of the factory to help you to verify suppliers. We assess your supplier's capability, capacity, credentials, facilities, production line management, workforce, and more. Our checkpoints include but are not limited to:



- Factory profile & experience
- Production lines
- Facilities, machinery, and equipment
- Licenses, certificates, banking information
- Employee working conditions
- Storage and fire protection
- Environmental impact

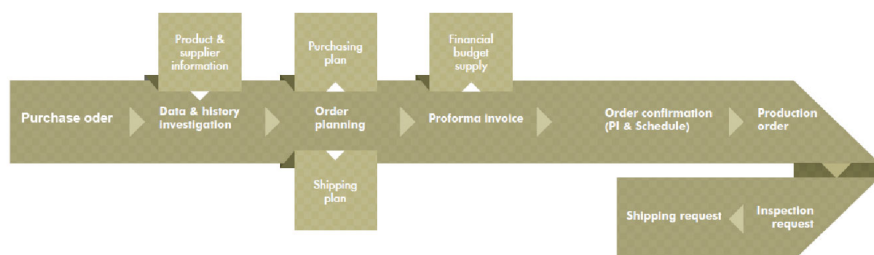


PROCUREMENT MANAGEMENT

This service involves managing the ordering by our procurement team in China and Taiwan from the first step of contract negotiations with vendors through to final production.

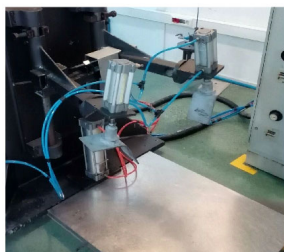
Our commitment is to:

- Negotiate with suppliers to obtain the optimum price, timing, and condition
- Contract with vendors to cover legal and any other requirements
- Schedule and plan orders for production, loading, and shipping
- Identify supplier contract milestones



QUALITY ASSURANCE

Quality assurance in the supply chain is essential to maintain a competitive edge in the marketplace and to reduce your purchase risks. In order to ensure product quality we offer testing services to evaluate the safety, durability, and structural adequacy of your purchase.



At our testing facility in Foshan, China we can conduct a range of BIFMA tests for:

- Durability
- Salt Spray
- Stability
- Resistance to Corrosion

Control & testing standards

QC report

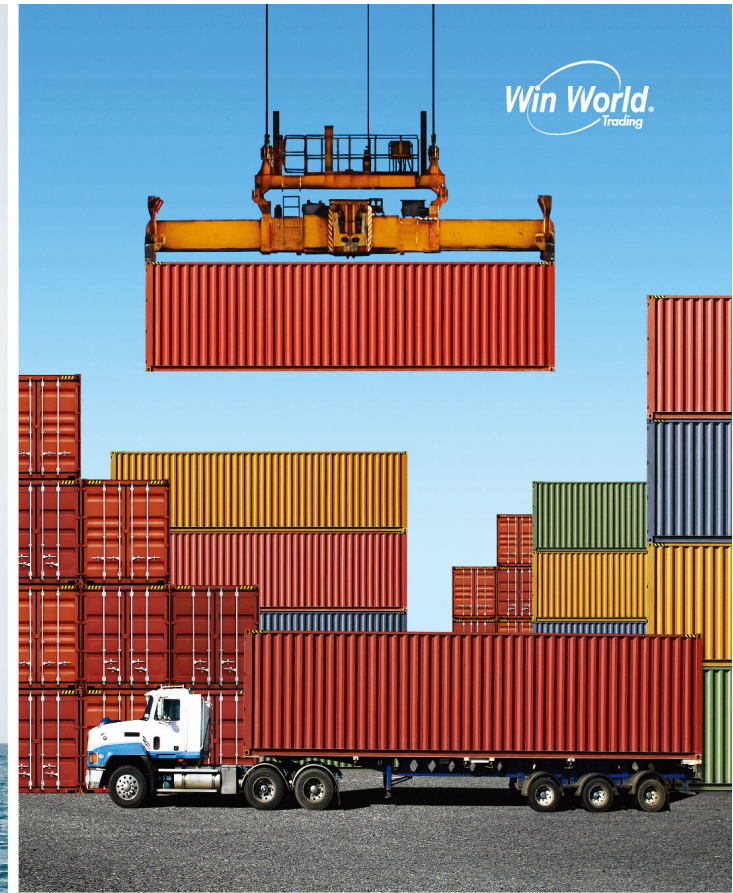
Inspection request

Quality control

Non-confirmative products decision making

QC report presentation

Rework or modification (if required)



SHIPPING AND LOGISTICS

Shipping and Logistics are a large portion of overseas procurement costs. Our services enable customers to master their complex logistics process.

We will search for the best freight forwarder, manage the carrier, schedule shipments, and process the booking. Customer approvals at each step and real-time reports ensures order traceability. We optimize container loading based on logistics and supplier locations to minimize shipping costs.



BUSINESS TRIP PLANNING AND GUIDING

We harness our skills to gain sustainable and competitive advantages for our customers. Our services are specifically designed to help maximize your precious time and budget in China and Taiwan. Our experienced local team will manage your trip even before you start your trip. We research the market, arrange introductions to suppliers and factory visits, and plan your accommodation.

WinWorld Trading

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